



New Members Added to MBI Executive Staff

MBI Solutions Fire/EMS Billing Services is pleased to introduce Tony DeSola and Jackie Hough to our team. Both individuals bring years of valuable medical billing to MBI.

Tony DeSola began late December as our Director of Fire/EMS Billing Operations. Tony has been in the healthcare financial management arena concentrating on implementing efficient and effective approaches to optimizing revenue for over 20 years. Tony has extensive experience in medical billing; charge entry, accounts receivable management, system design, managed care contracting and reporting management. Tony's most recent position was with a large medical billing organization in South Florida. Tony has been retained by a number of nationally recognized medical billing firms as a consultant & troubleshooter. He attended John Jay College as well as Saint Francis College with a focus on Business Management, Psychology, & Criminal Justice. Tony earned his certification as a Patient Account Manager from Healthcare Financial Management Association (HFMA) and is Nationally Certified as a Legal Assistant. Tony's goal is a simple one here at MBI, "Enter correct information into the system, send clean claims to the (insurance) carriers, and get money back. It is as simple as that." To accomplish this goal, Tony is leaving no stone uncovered. We are training and retraining our staff in not only their area of work here within the division, but also fundamental principles of medical billing.

Jackie Hough began mid-January 2007 as our Director of Fire/EMS Client Services. When we asked our clients what really mattered to them when looking at their billing company, they said with out reservation "customer service." To provide better overall customer service and to fill our Dayton Area Account Executive, MBI Solutions added the position of Director of Fire/EMS Client Services. Jackie actually returns to her roots by joining MBI Solutions. Jackie began her career in medical billing in 1987 with EMB Professionals before the merger with Associated Midwest Billing. During her 10 years of service with EMB, coding proficiency and client service functions became her expertise. Jackie was responsible for conducting coding audits for internal personnel as well as performing documentation audits for Emergency Physicians throughout the state of Ohio. For the next 7 years Jackie served as the Director of Practice Management for HealthServe LLC. This position required a utilization of her coding, billing, and people skills to assist physicians in enhancing revenue and staying compliant with federal guidelines. Prior to her joining MBI, she served as

the Director of Operations for Municipality Cost Recovery for HealthServe. Jackie was responsible for daily operations for 60 plus clients, accounts receivable management, assisted in sales and marketing, and client relations.